

# 6 Month Data Operations Specialist Internship (ALFDOo7o7)



## **PLEASE READ CAREFULLY BEFORE CONTINUING.**

ESPA or European Student Placement Agency is a recruitment agency whose goal is to find high quality internships for European students and recent graduates in the UK. We work closely with our host companies to ensure the positions provide the candidates with a great experience, both professional and personal.

**REQUIREMENTS:** ESPA vacancies are open to all EU passport holders able to travel to the UK for an educational work placement, without the need for visa documents. You have to still be a student or have graduated in the last 12 months. Any student who is unsure of their visa situation should check with their university before applying.

**BENEFITS:** All ESPA's services are **free** for students and alumni. The benefits are:

- 1) Paid Accommodation.
- 2) Paid Utility Bills (electricity, gas, water and council tax) + Internet Access
- 3) Commuter travel to work (accommodation will be found within an acceptable commuting distance from the workplace, if that requires more than a sensible walk then a bus/train ticket will be provided).

This will be sourced and managed on your behalf by ESPA. **These benefits have an approximate value of 700€-1000€ per month (depending on location).**

There is no salary over and above the benefits offered, unless specifically stated.

To know more, please visit: [www.espauk.com](http://www.espauk.com)

## The Host Company

This company provides modern software built on open-standards that unlocks the power of business-critical content. With control that IT demands and simplicity that end users love, this company's open source technology enables global organisations to collaborate more effectively across cloud, mobile, hybrid and on-premise environments. Innovating at the intersection of content, collaboration and business process, **this organisation manages over seven billion documents for more than 1,800 customers in 212 countries, supporting 11 million users in their daily work.**

## Role

The main purpose of this internship is to support the Marketing Operations and Sales Team in a number of projects by helping to provide more accurate and complete data within Salesforce. This will involve reviewing current data within Salesforce, eliminating or merging duplicates and using different prospecting tools to identify missing information. The aim is to greatly benefit the Sales and Marketing teams with customer analysis, segmentation and sales prospecting. The company envisages recruiting two interns to cover this project.

As a Data Operations Specialist within the host company, you will take on a role allowing you to work with a dynamic group of people. Your ability to adjust direction in response to changing work situations, to accommodate different working styles, and to prioritize your own work will be key to your success.

## Duration

6 months

## Location

Maidenhead is a large affluent town and stunning area in the Royal Borough of Windsor and Maidenhead, in Berkshire, England. It lies south of the River Thames (although at Maidenhead the river runs north-south so the town is in fact on its west bank). Maidenhead is 25.7 miles (41.4 km) west of Charing Cross in London (40 min by train to central London).

## Languages

Fluent in written and spoken **English**.

## Start date

As soon as possible.

## Tasks

- Review data in Salesforce CRM for completeness and accuracy
- Identify duplicates and correct/merge as required
- Work with business stakeholders to correct missing, incomplete or inaccurate data
- Utilize search engines and prospecting tools to identify missing information
- Utilize features and functionality included within Salesforce CRM to keep data up-to-date (Reports, Dashboards, Data.com, Duplicate Management)
- Identify processes and procedures to maintain data quality going forward

## Personal Skills

- High attention to detail
- Basic Math skills
- Working knowledge of Excel, know basic functions
- Experience working with databases (beneficial, but not required)
- Some understanding of the principals of data (tables, fields, etc...)
- Experience working within a Sales organisation (beneficial, but not required)
- Salesforce CRM experience (beneficial, but not required)
- Proficiency in a foreign language is a plus (French, German, Spanish, etc.)

## How to apply

**STEP 1)** Please, register with us at <http://www.espauk.com/students/register-with-us>

**STEP 2)** Please, send an email to [apply@espauk.com](mailto:apply@espauk.com) with the reference code **ALFDO0707** attaching your CV as a pdf file. A cover letter is always helpful.

## Are you eligible?

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## 6 Month Pharmaceutical Analysis Internship

(NANPHo7o6)

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## The Host Company

This host company are a specialist research organisation focused on the development of inhaled medicines. They utilize bespoke analytical technologies and formulation solutions to progress the development of inhaled products.

## Role

The host company seeks to recruit a motivated and enthusiastic individual to its internship programme for undergraduate and postgraduate students. As an intern you will **conduct scientific research and development related to orally inhaled and nasal drug products**. During the internship, you will work on challenging assignments and **receive the necessary training** and development for a successful and rewarding internship.

## Duration

6 months

## Location

Newport, Gwent is a cathedral and university city in south east Wales. At the 2011 census it is the third largest city in Wales, with an urban population of 306,844. The city forms part of the Cardiff-Newport metropolitan area with a population of 1,097,000. During the 20th century, the docks declined in importance, but Newport has remained an important manufacturing and engineering centre. Newport hosted the Ryder Cup in 2010. The city was the venue of the 2014 NATO Summit.

## Languages

English should be B2/C1 to be able to record data correctly and interact professionally with colleagues

## Start date

As soon as possible

## Tasks

- Planned work to provide & support project milestones for inhaled drug product development
- Responsible for pharmaceutical analysis using analytical techniques for inhalation product testing, using support technologies as appropriate
- Maintain written records of all experimental work in accordance with company policies

## Personal Skills

### Essential:

- **Degree in Chemistry/Physics/Biology or equivalent**
- Able to perform routine and non-routine analytical tests
- Understand modern analytical techniques, especially **HPLC**

### Desirable:

- Masters level student is preferred but not essential

## How to apply

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STEP 2) Please, send an email to [madeline@espauk.com](mailto:madeline@espauk.com) with the reference code **NANPHo7o6** attaching your CV as a pdf file. A cover letter is always helpful.

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## 6 Month Business Developer Internship

ESPBD2106

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## The Host Company

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## Role

Due to the growth situation that ESPA is going through, we are seeking a strong candidate capable of performing **Business Development activities**. The intern will be working directly with host companies and managed by the founder and director of ESPA who has a proven track record in international business development. **Sales process training will be provided.**

## Duration

6 months

## Location

Bath. A world-heritage city in the South West of England which hosts two great universities. It has wonderful cultural experiences and is just 1.5 hour train journey from London and a 15 minute train journey from the vibrant city of Bristol.

## Languages

High spoken and written English level is a must (C1/C2). Other language skills will be appreciated.

## Start date

August 2016.

## Tasks

Working directly with our managing director you will be able to conduct a varied commercial approach including:

- Research potential new host-companies
- Use professional social networks to reach decision makers
- Use social media to get relevant information
- Participate in networking events
- Participate in exhibitions
- Call target managers to set up appointments
- Face-to-face meetings
- Follow up leads
- Create attractive internship vacancy descriptions with host companies.

## Personal Skills

- Experience in business development in B to B
- Willingness to be a part of a varied sales approach
- Good communicator, both written and oral
- Excellent time management skills
- A willingness to learn and be part of a team
- Work to instruction and on own initiative
- Confident on the telephone

## How to apply

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## Are you eligible?

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# 12 Months Software Developer with Image Analysis Internship

PATIA1107

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- 2) Paid Utility Bills (electricity, gas, water and council tax) + Internet Access
- 3) Commuter travel to work (accommodation will be found within an acceptable commuting distance from the workplace, if that requires more than a sensible walk then a bus/train ticket will be provided)
- 4) £80 per month food voucher.

This will be sourced and managed on your behalf by ESPA. **These benefits have an approximate value of 700€-1000€ per month (depending on location).**

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To know more, please visit: [www.espauk.com](http://www.espauk.com)

## Extra benefits

As most of European grants are no longer than 6 months the host company has agreed to offer also a £400 grant replacement payment in the second half of the internship (months 7 to the end) in addition to the regular benefits.

## The Host Company

This company is a global pioneer in the use of web-based solutions for digital pathology. Specialising in image management and the rapid analysis of tumour tissue, the company provides innovative software for use in drug discovery research, clinical sectors, biomarker analysis and education.

## Role

The host company is currently looking for a **Software Developer** to join their exciting work developing web-based products based on medical informatics and imaging technologies in medicine. They offer a friendly, dynamic and inclusive working environment with like-minded, talented and passionate individuals. This is an exciting time for the company and presents candidates with an opportunity to join a rapidly expanding organisation involved in ground-breaking technology that has the potential to dramatically impact on medical science through cancer research detection.

The ideal candidate will be an enthusiastic and self-motivated student who is looking for a challenging and rewarding opportunity in which they can put their knowledge into practice.

## Duration

**12 months.**

## Location

Belfast is the capital and largest city of Northern Ireland. Very dynamic city with a population of 300 000.

## Languages

English should be B2/C1.

## Start date

Around September 2016

## Tasks

The successful candidate will work as part of the existing research and development team and tasks will include, but not be limited to:

- The research and development of novel image analysis solutions for the automated identification of cancer.
- Working as part of a team to build software applications from initial specification to final deployment and acceptance.
- Rapid prototyping of new ideas.
- Functional, performance and stress testing of the product.
- Automating tests using testing tools and scripts.
- Manual testing of the product.

## Personal Skills

### Essential:

- Student or recent graduate of a Degree in Computer Science or a related discipline.
- A strong academic record (equivalent to 2:1 standard or higher).
- Knowledge of C++
- Good problem solver.

### Desirable:

- Knowledge of the agile programming methodology and a continuous integration development environment.
- Experience of writing and building unit and integration tests.
- Experience with OpenCV
- Experience with Python
- Experience in image processing or computer vision

## How to apply

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